# ONLINE LENDING IN COLOMBIA Tarek El Sherif



#### Lineru milestones



**Visitors** 



200,000 Application



98 Custom Satisfaction



65 NPS



#### — Agenda

Opportunities Tools Fit



## Marketplace lending across the world



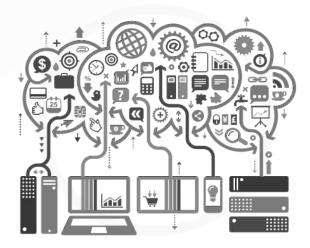


#### Changing landscape



**Financial** 





Big Data



Customer



#### What about Colombia







**Big Data** 

**Technolog** 





Customer benaviour



Credit Availability



#### Tools



Identity verfication



Zinobe Platform





Salary Verfication

**Bank Account Score** 



#### - A good fit

### Financial Institutions

Customer Base
Liquidity
Distribution
Regulatory Experise
Brand

#### **Fintechs**

Entrepreneurial
Agility
Speed
Technology
Focus



#### Lending partnerships

JPMorganChase 🛑











