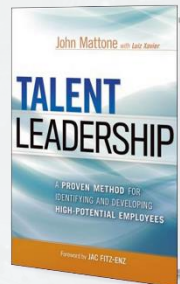
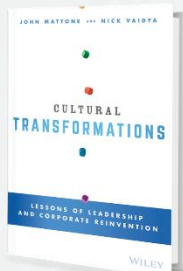
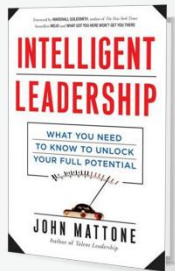
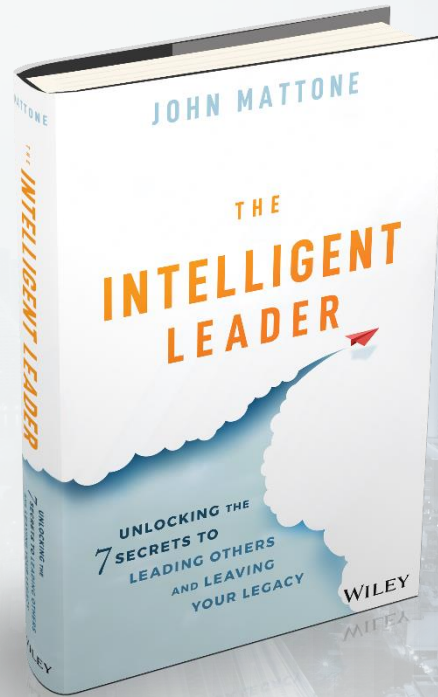
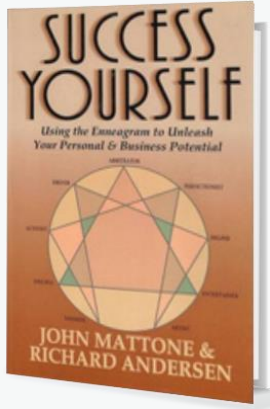


Intelligent Leadership (IL) Coaching Philosophy & Process



Our Agenda

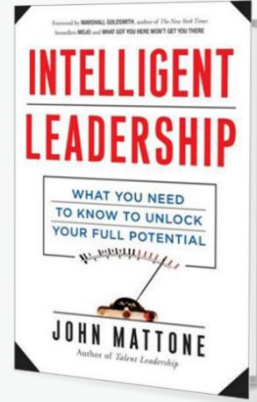
- The Creation & Evolution of Intelligent Leadership (IL) Coaching
- The Wheel of Intelligent Leadership (IL)
- Inner-Core Drives Outer-Core Drives the 4'A's
- How I (We) Measure the Inner-Core
- The 3C Predictive Pyramid/5 Cultures of Culture
- The “Stealth Model”
- The 4 Phases and 7 Pillars of IL Coaching
- The 4 Quadrants that Ignite Leader Development
- Individual Leadership Development Planning
- Enlisting the Support of Stakeholders
- The 7 Secrets to Leading Others & Leaving Your Legacy



SUCCESS YOURSELF

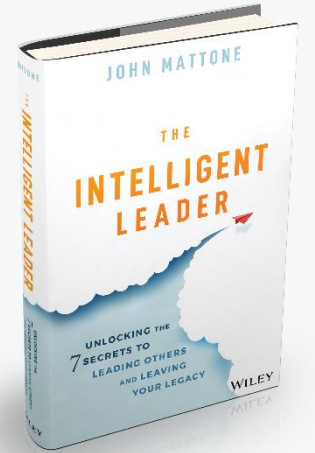
MasterMedia, Ltd (1996)

The Evolution of Intelligent Leadership



INTELLIGENT LEADERSHIP

Amazon Best-Selling New Release
Inc. Magazine/CEO Read Best Seller-2013



THE INTELLIGENT LEADER

Wiley, October 2019

- John Mattone's Intelligent Leadership, Tony Robbins' Creating Lasting Change and John Maxwell's 5 Levels of Leadership named Top Advanced Leadership Development Programs that Change Lives
- Mattone's "Intelligent Leadership": Best Leadership Book Since Covey's "Seven Habits"
- Intelligent Leadership Named One of Top Nine Business Books That Will Change Your Life

IL Coaching – A Definition

Assisting top executives, managers, and other identified leaders to perform, learn, stay healthy and balanced, and effectively guide their teams to successfully reach desired goals and exceed individual and corporate expectations. Enabling leaders to unlock and unleash their full-potential so they bring greater value and abundance to the people and entities they serve.

— John Mattone

INTELLIGENT LEADERSHIP EXECUTIVE COACHING PROCESS

4 Powerful Phases & 7 Game-Changing Pillars



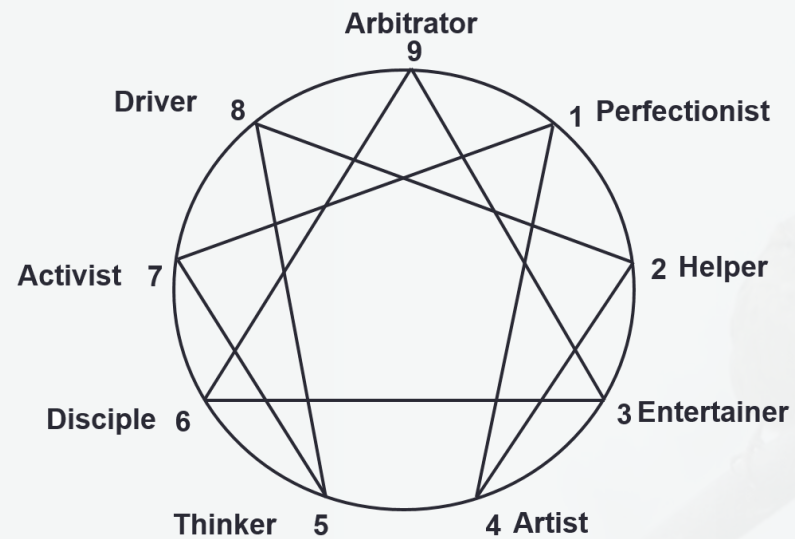
“The key to unlocking your massive potential is making the decision to be vulnerable” -JM

The Wheel of Intelligent Leadership



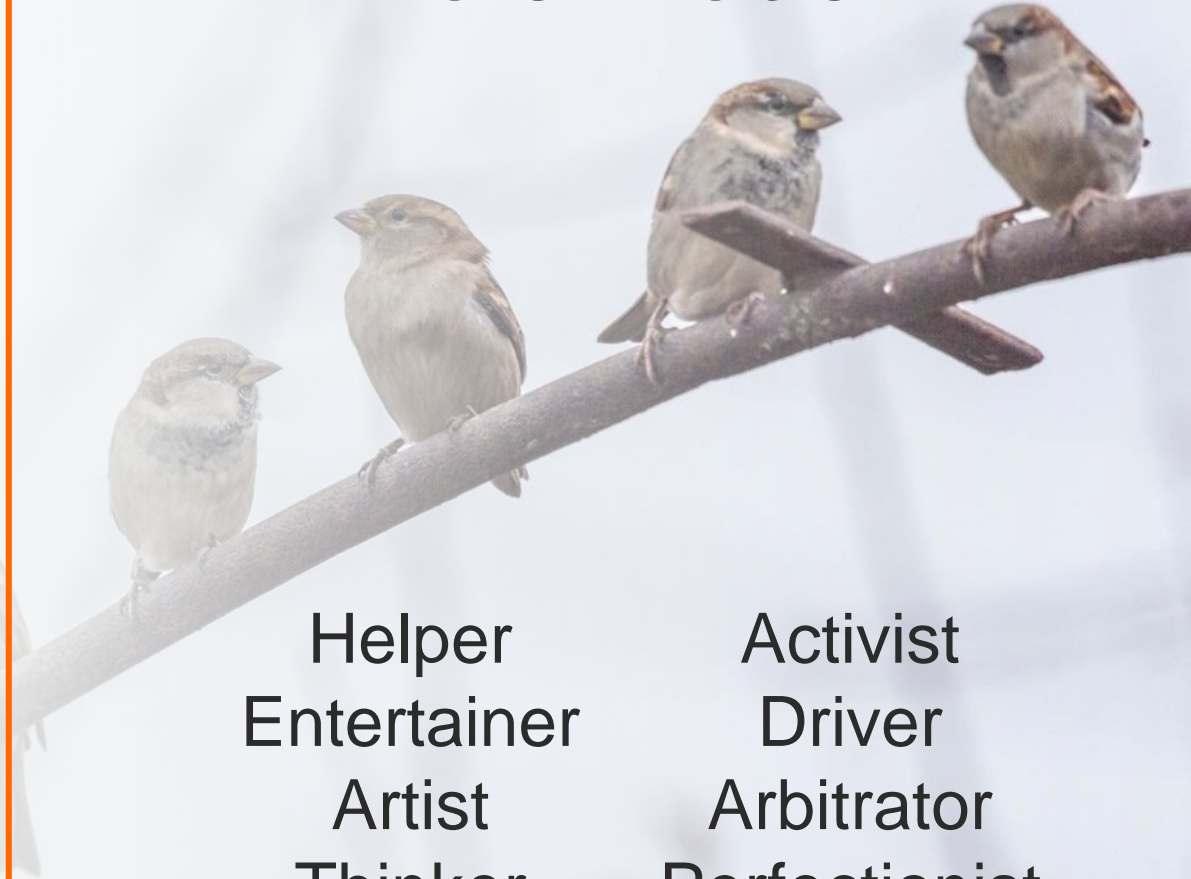
Mattone Leadership Enneagram Inventory

The Map of Leadership Maturity™ & The Mattone Leadership Enneagram Inventory (MLEI)



POS: 1-7-5-8-2-4-1 POS: 9-3-6-9 NEG: 1-4-2-8-5-7-1 NEG: 9-6-3-9

Are You Mature? A Role Model?

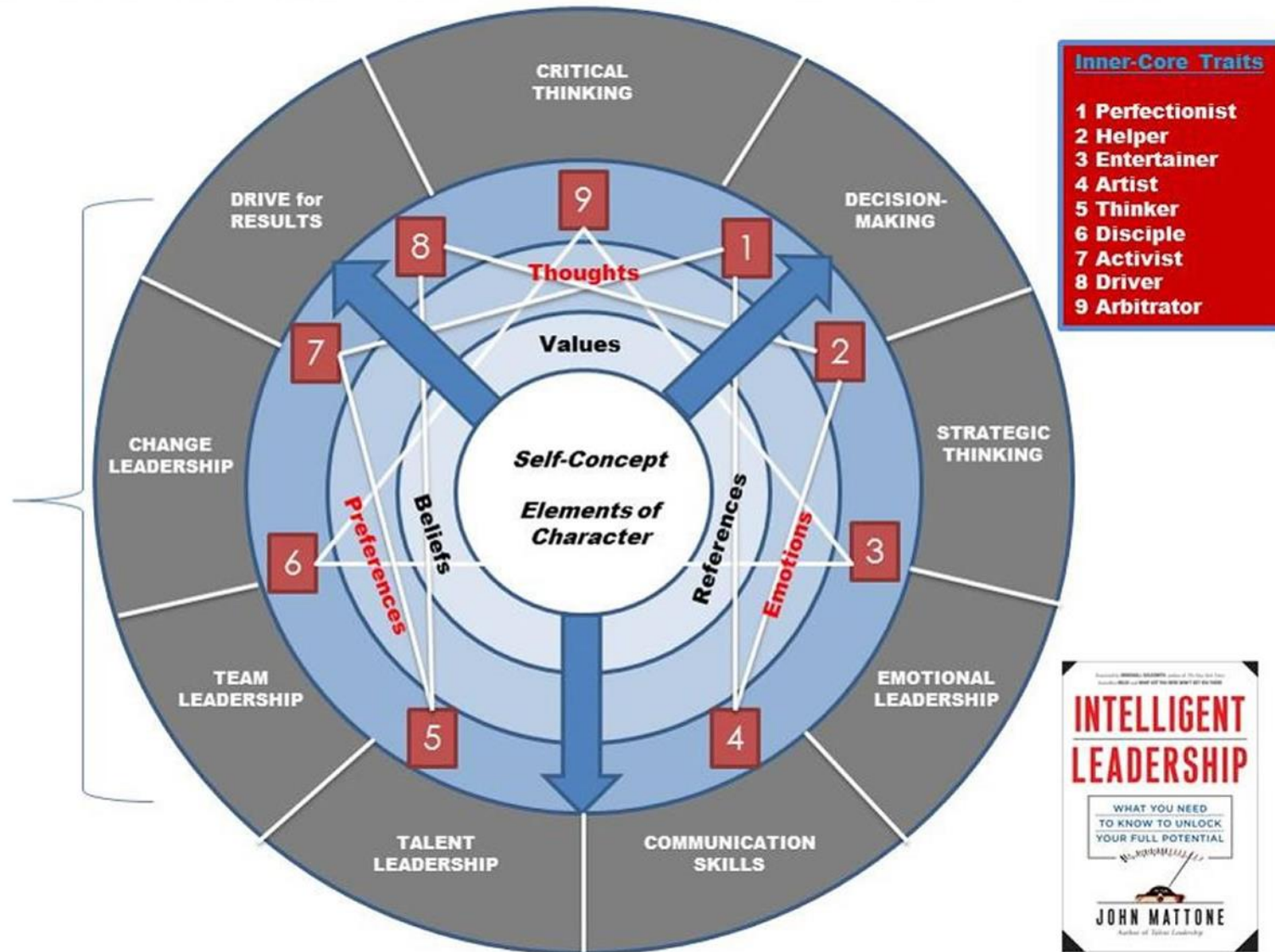


Helper
Entertainer
Artist
Thinker
Disciple

Activist
Driver
Arbitrator
Perfectionist

Wheel of Intelligent Leadership: "Inner-Core" & "Outer-Core"

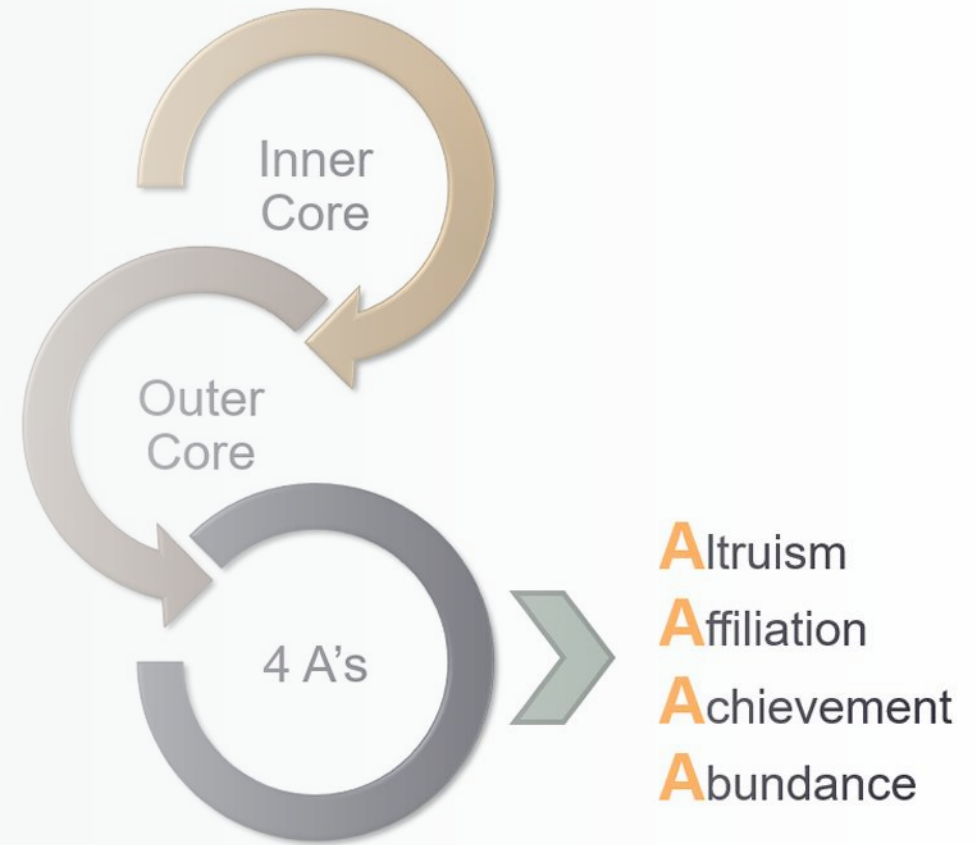
Strategic-Tactical Leadership Competencies



IL Coaching:

2 Powerful Ignitors...

4 Transformative Outcomes



“The 4 A’s are the seeds to achieving sustained greatness and creating a lasting legacy” ---- John Mattone

The 3C Predictive Pyramid ...



The “3C
Predictive
Pyramid” &
The “5
Cultures of
Culture”

STEALTH CULTURAL TRANSFORMATION MODEL



Vision is achieved
when **Culture**
Transforms.

Culture Transforms
when **Behavior**
Transforms.

Behavior Transforms
when **Mindsets**
Transform.

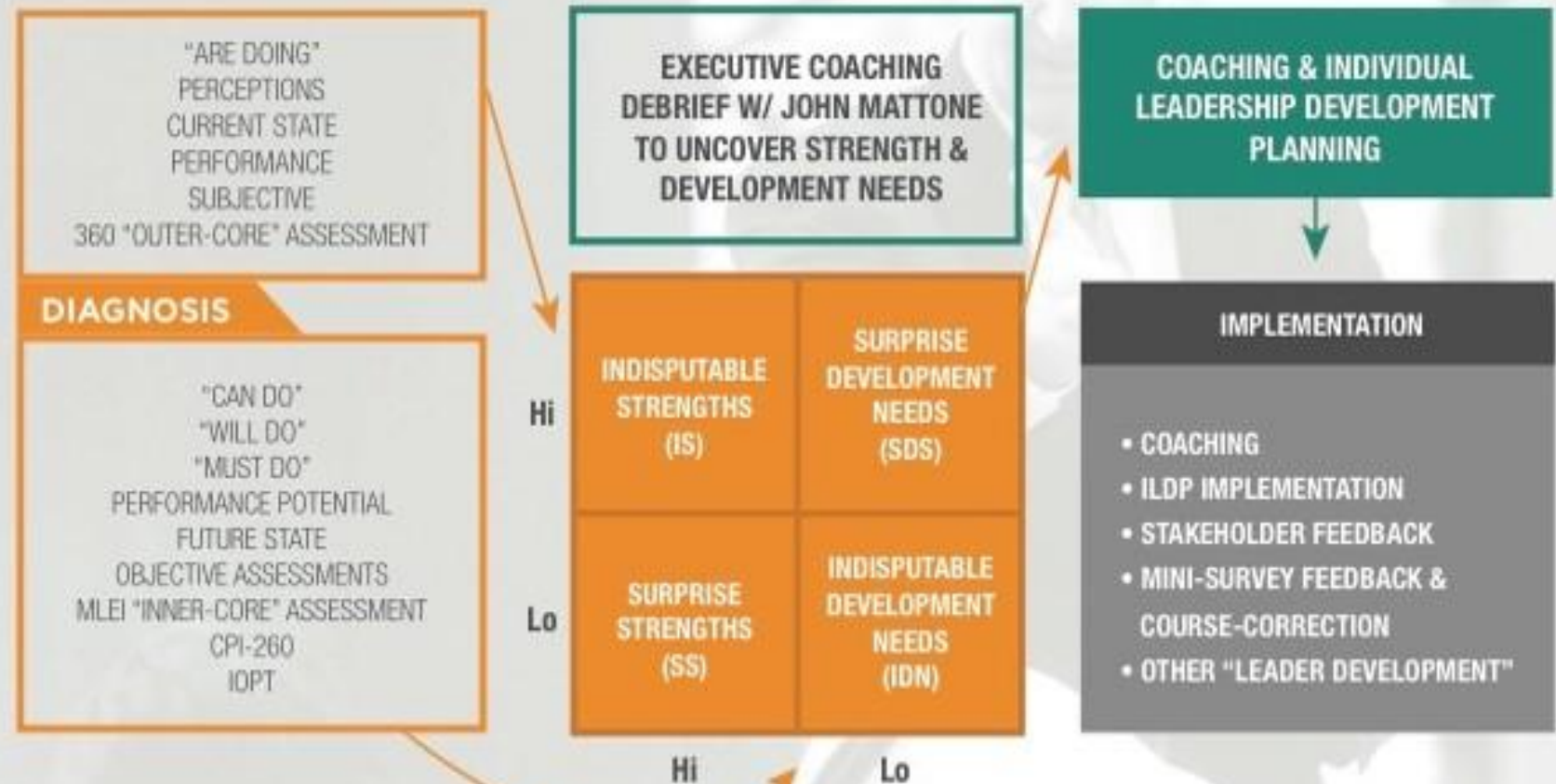
Mindsets Transform
when Leaders "touch"
hearts, minds & souls.

Everything starts with a

"INNER" & "OUTER-CORE" LEADERSHIP ASSESSMENT & DEVELOPMENT
**PREDICTING & ACHIEVING FUTURE SUPERIOR SUSTAINED
PERFORMANCE (FSSP) OF LEADERS**

***"Prescription
Before
Diagnosis is
Malpractice."***

-- JM



*"Perscription Before Diagnosis is
Malpractice."* -John Mattone

What is Individual Leadership Development Planning (ILDLP)?

Individual Leadership Development Planning involves individual action planning to: (1) continue *strengthening your enduring leadership strengths and gifts* and (2) *closing the development gaps* that will enable you to better execute as a leader in your current role and future roles---in support of your organization's vision and mission *and* your core purpose.

Involving My Stakeholders

Your Goal: Become the absolute best leader you can be.

You Recognize: You cannot achieve this goal without the support, guidance, and input of those who are close to you and who depend on you.

You Consider: Them to be one of your critical stakeholders and you would be appreciative if they would consider providing you with their input, support and guidance in helping you (listen to) and (reshape) your ILDP as well as provide ongoing input and support.

Involving My Stakeholders

Share Your ILDP: *Identify the two leadership strengths and two leadership development needs that emerged from your IL Retreat.*

Share Your Action Plans: *Share anticipated outcomes based on your actions; Ask for their “Go Forward Suggestions” (GFS) on your plan; Request ongoing GFS.*

Thank Them: *For listening, providing their input and GFS, and being such a valued stakeholder.*

Nobody see's your *“Inner-Core”*
except you...*if* you choose to see it;
if you do, this becomes the key to
unleashing your massive leadership
potential.

The most powerful leadership truth is that *failure almost always precedes success*, yet the most powerful leadership irony is that *success is often the 1st step to failure.*

You have the choice when you “look inside” or receive feedback to reject what you see or hear, but *if you choose to reject what you see or hear,* you also *reject the choice that may bring you true abundance.*

***Leading
Others
And Leaving
Your Legacy?***

- ◆ ***Presence “Spirals” Up or Down
($P = R \times \text{“Wow”}$).***
- ◆ ***The Power of Courtesy, Compassion,
and Altruism.***
- ◆ ***Best Predictor of Your Future is....not
your past.***
- ◆ ***The Power of Focus and Less.***
- ◆ ***The 7 Secrets***

An aerial, high-angle view of a city at night. A multi-lane highway interchange with several overpasses is the central focus, illuminated by streetlights. Surrounding the highway are numerous high-rise buildings and residential structures, some with lights on. In the background, a range of mountains is visible under a dark, cloudy sky. The overall tone is dark and moody.

THANK YOU

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